

POTENTIAL INDUSTRIAL PRODUCTS MATRIX FOR TURKEY

Rank	Sector	HS Code	Product	Turkey - Value imported in 2019 (million USD)	Turkish Imports from Croatia (million USD) 2019	Croatia - Total Exports (million USD) 2019	Share in world imports (%) 2019	Change in Croatian Exports to Turkey (%) 2019	Change in Turkish Total Imports (%) 2018 - 2019	5 Leading Countries and Their Shares in Turkish Total Imports
1	Natural or cultured pearls, precious or semi-precious stones, precious metals, metals clad . . .	'710812	Gold, incl. gold plated with platinum, unwrought or in primary forms, for non-monetary purposes (excluding gold ...)	11228	0	9	4.7	-	-1	UAE 31.5 Iraq 21.4 Switzerland 15.6 Germany 8.5 United Kingdom 4.9
2	Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral . . .	'271019	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.	8324	0	870	1.9	-	-29	Russian Federation 37.5 India 23.4 Israel 10.3 Bulgaria 6.7 Greece 6.4
3	Iron and steel	'720449	Waste and scrap of iron or steel (excluding slag, scale and other waste of the production of ...)	5564	65.5	97.5	23.8	-9	-21	United States of America 20.3 Netherlands 13.5 United Kingdom 11.7 Russian Federation 10.2 Belgium 6.9
4	Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral . . .	'270112	Bituminous coal, whether or not pulverised, non-agglomerated	3501	0	0.6	3.9	-	-18	Colombia 37.8 Russian Federation 33.2 Australia 16.3 United States of America 5.8 Canada 3.7
5	Aircraft, spacecraft, and parts thereof	'880240	Aeroplanes and other powered aircraft of an of an unladen weight > 15000 kg (excluding helicopters ...)	2361	0	1.3	2.1	-	25	United States of America 33.8 Germany 30.1 France 8.2 Canada 7.9 Switzerland N/A
6	Plastics and articles thereof	'390210	Polypropylene, in primary forms	2202	0	2.8	8.2	-	-2	Saudi Arabia 34.6 Egypt 13.7 Korea, Republic of 11.5 India 5.5 Israel 4.4
7	Copper and articles thereof	'740311	Copper, refined, in the form of cathodes and sections of cathodes	2046	0,7	-	3.7	-	-16	Kazakhstan 38.0 Uzbekistan 23.4 Bulgaria 13.9 Russian Federation 10.2 Chile 5.2

8	Pharmaceutical products	300490	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, ...	1955	0.7	572	3	-63.0	4	Germany 24.2 United States of America 15.8 Italy 7.6 Ireland 7.0 Switzerland 6.7
9	Electrical machinery and equipment and parts thereof; sound recorders and reproducers, television . . .	851712	Telephones for cable networks "mobile telephones" or for other wireless networks	1848	0	48.8	0.7	-	-6	China 66.0 Viet Nam 22.9 India 10.2 Malaysia 0.5 Indonesia 0.2
10	Vehicles other than railway or tramway rolling stock, and parts and accessories thereof	870332	Motor cars and other motor vehicles principally designed for the transport of persons, incl. ...	1717	0	106.6	1.6	-	-40	Germany 31.1 Czech Republic 21.0 France 17.2 Spain 13.1 Poland 4.2

Sources: ITC calculations based on
Turkish Statistical Institute
(TURKSTAT) statistics.

Edited: Croatian Chamber of Economy
International Relations Department

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POTENTIAL AGRICULTURAL AND FOOD PRODUCTS MATRIX FOR TURKEY

Rank	Sector	HS Code	Product	Turkey - Value imported in 2019 (million USD)	Turkish Imports from Croatia (million USD) 2019	Croatia - Total Exports (million USD) 2019	Share in world imports (%) 2019	Change in Exports to Turkey (%) 2018 - 2019	Change in Turkish Total Imports (%) 2018 - 2019	5 Leading Countries and Their Shares in Turkish Total Imports
1	Cereals	'100199	Wheat and meslin (excluding wheat for sowing, and durum wheat)	1861	0	62.8	5.6	-	57	Russian Federation 78.7 Ukraine 12.0 Lithuania 3.6 Latvia 2.5 Estonia 0.8
2	Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit; industrial or medicinal ...	120190	Soya beans, whether or not broken (excluding seed for sowing)	988	0	80.2	1.7	-	-11	Brazil 48.6 Ukraine 43.6 Paraguay 2.8 Romania 2.5 Russian Federation 1.0
3	Cereals	'100590	Maize (excluding seed for sowing)	680	0	148.3	1.9	-	61	Ukraine 50.32 Romania 24.6 Russian Federation 10.6 Moldova, Republic of 7.1 Bulgaria 4.8
4	Live animals	'010229	Live cattle (excluding pure-bred for breeding)	642	0	46.6	8.3	-	-56	Uruguay 35.6 Brazil 25.4 Czech Republic 11.1 Hungary 8.8 Romania 3.7
5	Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit; industrial or medicinal ...	'120600	Sunflower seeds, whether or not broken	516	2.9	26.8	11.6	75.0	43	Moldova, Republic of 28.2 Romania 19.3 China 18.6 Russian Federation 17.0 Bulgaria 6.5
6	Miscellaneous edible preparations	'210690	Food preparations, n.e.s.	411	17.0	93.3	0.9	223.0	-10	Netherlands 26.3 Germany 18.9 Italy 10.3 United Kingdom 7.4 United States of America 7.0
7	Cereals	'100119	Durum wheat (excluding seed for sowing)	405	0	1.9	4.5	-	290	Canada 48.9 Mexico 26.2 Kazakhstan 8.7 Russian Federation 7.7 Greece 3.6
8	Tobacco and manufactured tobacco substitutes	240120	Tobacco, partly or wholly stemmed or stripped, otherwise unmanufactured	382	0	45.3	4.3	-	-10	Brazil 30.3 Mozambique 12.1 Germany 9.7 India 8.7 Argentina 5.6
9	Animal or vegetable fats and oils and their cleavage products; prepared edible fats; animal ...	'151190	Palm oil and its fractions, whether or not refined (excluding chemically modified and crude)	371	0	0	1.9	-	-5	Malaysia 96.2 Indonesia 3.5 Netherlands 0.2 Sweden 0.1 Greece 0.0

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10	Animal or vegetable fats and oils and their cleavage products; prepared edible fats; animal ...	'151211	Crude sunflower-seed or safflower oil	356	0	8.3	4.6	-	-4	Russian Federation 80.4 Bosnia and Herzegovina 8.9 Bulgaria 5.1 Serbia 3.3 Ukraine 2.2
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Sources: ITC calculations based on
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Matrix of Potential Agricultural and Industrial Products Subject to Trade between Latvia and Turkey

1. Industrial products to Turkey

Rank	Sector	Potential product	HS Code	Turkey's Total Imports (thousand \$) 2019	Latvia's Exports to Turkey (thousand \$) 2019	Latvia's Total Exports (thousand \$) 2019	Turkey's Share in World Imports (%) 2019	Change in Latvia's Exports to Turkey (%) 2015 - 2019	Change in Turkey's Total Imports (%) 2015 - 2019
1.	Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral	Petroleum oils and oils obtained from bituminous minerals (excl. crude); preparations containing $\geq 70\%$ by weight of petroleum oils or of oils obtained from bituminous minerals, these oils being the basic constituents of the preparations, n.e.s.; waste oils containing mainly petroleum or bituminous minerals	2710	8,893,608	2,235	177,366	1%	96%	5%
2.	Iron and steel	Ferrous waste and scrap; remelting scrap ingots of iron or steel (excl. slag, scale and other waste from the production of iron or steel; radioactive waste and scrap; fragments of pigs, blocks or other primary forms of pig iron or spiegeleisen)	7204	5,615,270	67,757	130,700	16%	1%	12%
3.	Pharmaceutical products	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic uses, put up in measured doses "incl. those for transdermal administration" or in forms or packings for	3004	2,463,758	44	509,365	1%	-29%	-2%

		retail sale (excl. goods of heading 3002, 3005 or 3006)								
4.	Electrical machinery and equipment and parts thereof; sound recorders and reproducers, television	Telephone sets, incl. telephones for cellular networks or for other wireless networks; other apparatus for the transmission or reception of voice, images or other data, incl. apparatus for communication in a wired or wireless network [such as a local or wide area network]; parts thereof (excl. than transmission or reception apparatus of heading 8443, 8525, 8527 or 8528)	8517	3,010,964	5,475	765,609	1%	6%		-12%
5.	Man-made filaments; strip and the like of man-made textile materials	Synthetic filament yarn, incl. synthetic monofilaments of < 67 decitex (excl. sewing thread and yarn put up for retail sale)	5402	1,610,010	1,179	29,419	9%	-4%		2%
6.	Machinery, mechanical appliances, nuclear reactors, boilers; parts thereof	Centrifuges, incl. centrifugal dryers (excl. those for isotope separation); filtering or purifying machinery and apparatus, for liquids or gases; parts thereof (excl. artificial kidneys)	8421	1,122,783	1,137	57,209	2%	-15%		3%
7.	Wood and articles of wood; wood charcoal	Plywood, veneered panel and similar laminated wood (excl. sheets of compressed wood, cellular wood panels, parquet panels or sheets, inlaid wood and sheets identifiable as furniture components)	4412	31,390	10,474	258,482	0%	-4%		-44%

Source: trademap.org

2. Food and agricultural products to Turkey

Rank	Sector	Potential product	HS Code	Turkey's Total Imports (thousand \$) 2019	Turkey's Imports from Latvia (thousand \$) 2019	Latvia's Total Exports (thousand \$) 2019	Turkey's Share in World Imports 2019 (%)	Change in Latvia's Exports to Turkey (%) 2015 - 2019	Change in Turkey's Total Imports (%) 2015 - 2019
1.	Cereals	Wheat and meslin	1001	2,266,301	59,626	480,121	5%	-48%	20%
2.	Live animals	Live bovine animals	0102	672,341	5,956	38,004	7%	-11%	12%
3.	Beverages, spirits and vinegar	Undenatured ethyl alcohol of an alcoholic strength of < 80%; spirits, liqueurs and other spirituous beverages (excl. compound alcoholic preparations of a kind used for the manufacture of beverages)	2208	81,225	64	565,004	0%	-39%	-11%
4.	Dairy produce; birds' eggs; natural honey; edible products of animal origin, not elsewhere specified or included	Cheese and curd	0406	31,238	446	106,877	0%	-2%	-7%
5.	Meat and edible meat offal	Meat of bovine animals, fresh or chilled	0201	22,218	150	26,862	0%	n/a	0%

Source: trademap.org