# SOUTHPORT DEVELOPMENT PROJECT

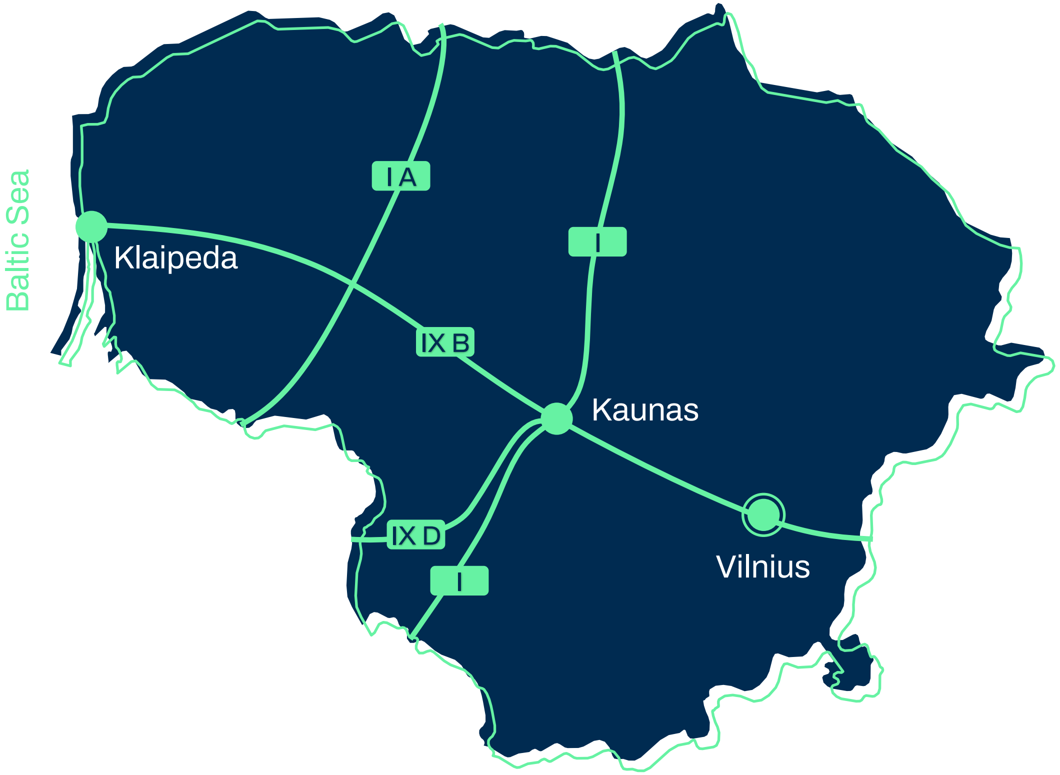
Project Teaser
for PPP-Opportunities

February 2025

PORT OF KLAIPĖDA

# LITHUANIA AT A GLANCE

- Lithuania is fully integrated into all important UN institutions and a full **member of the EU and NATO**.
- Lithuania offers one of the **best business environments** in Europe, being ranked no 11 of 190 countries in the doing business indicator of the World Bank in 2019.
- Lithuania has been one of the **strongest growing economies within the Baltic region**. Between 2010 and 2022, the Lithuanian economy grew by over 51%, growing at a CAGR of +3.5% from €30.5 billion in 2010 to €46.9 billion in 2022.
- Lithuania is the largest of the three Baltic State markets with a **43% share of merchandise trade** (and 44% of general cargo trade) in 2022.
- Key trade partners are **North European countries**, representing around 76% of Lithuanian imports and 71% of exports in 2021.
- Klaipeda Port is the **main gateway** for the country of nearly all merchandise cargo and a large wider hinterland until the CIS countries.




TEN-T transport corridors

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# KLAIPEDA PORT AT A GLANCE

## Deep-water port

-15,5 m existing channel depth
-17 m future channel depth

## All cargo types

33 specialised port terminals
23 km of quays

## High throughput

70 mln. tonnes annual port cargo capacity

## Fully digitalized

Digital shipping and cargo IT systems

## Congestion-free

Quick vessel turnaround, low waiting times in the anchorage

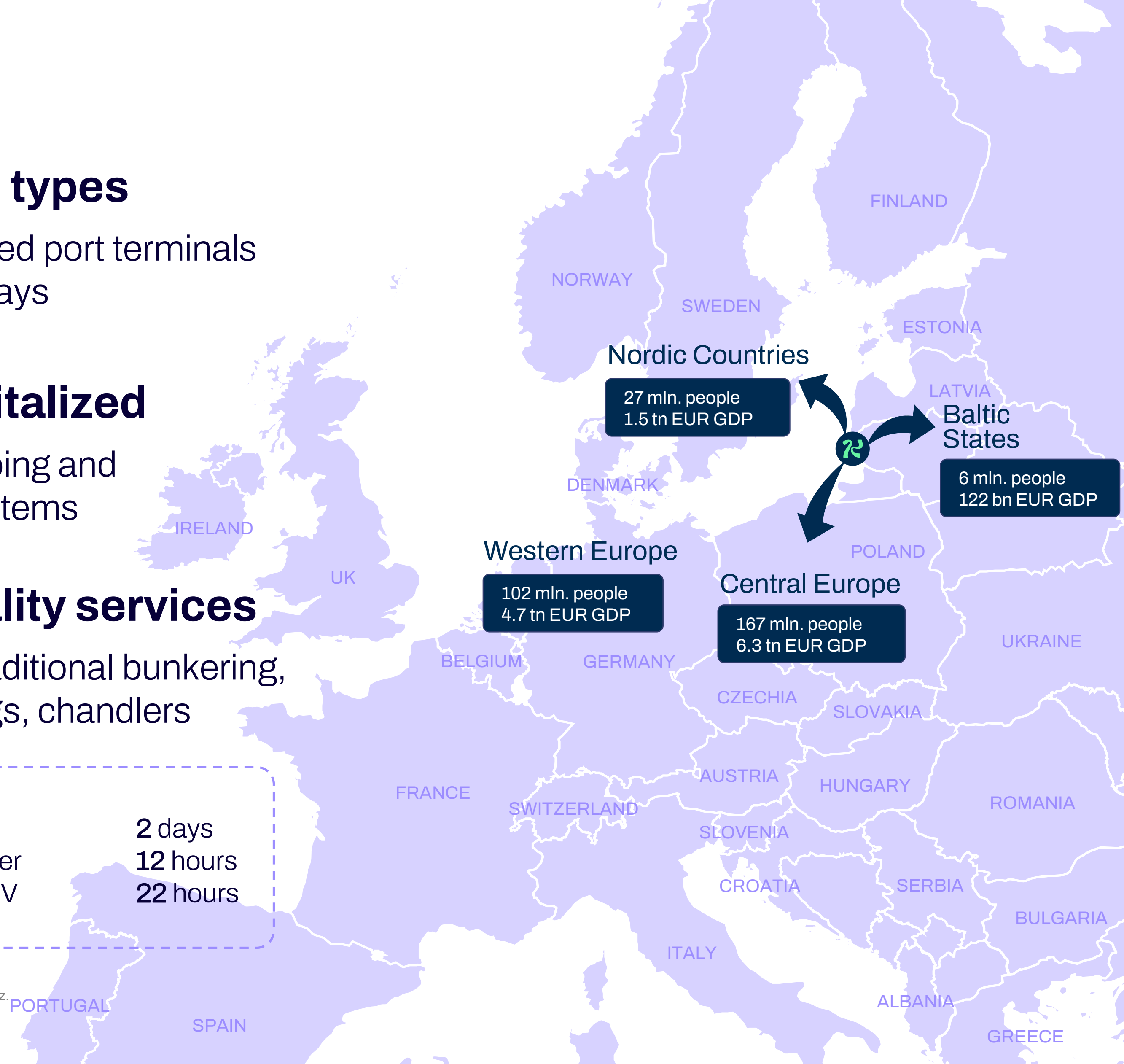
## High quality services

LNG and traditional bunkering, pilotage, tugs, chandlers

## Quick port operations

High-throughput terminals ensuring quick vessel loading

| | |
|---|---|
| – bulk Panamax | 2 days |
| – container feeder | 12 hours |
| – container ULCV | 22 hours |



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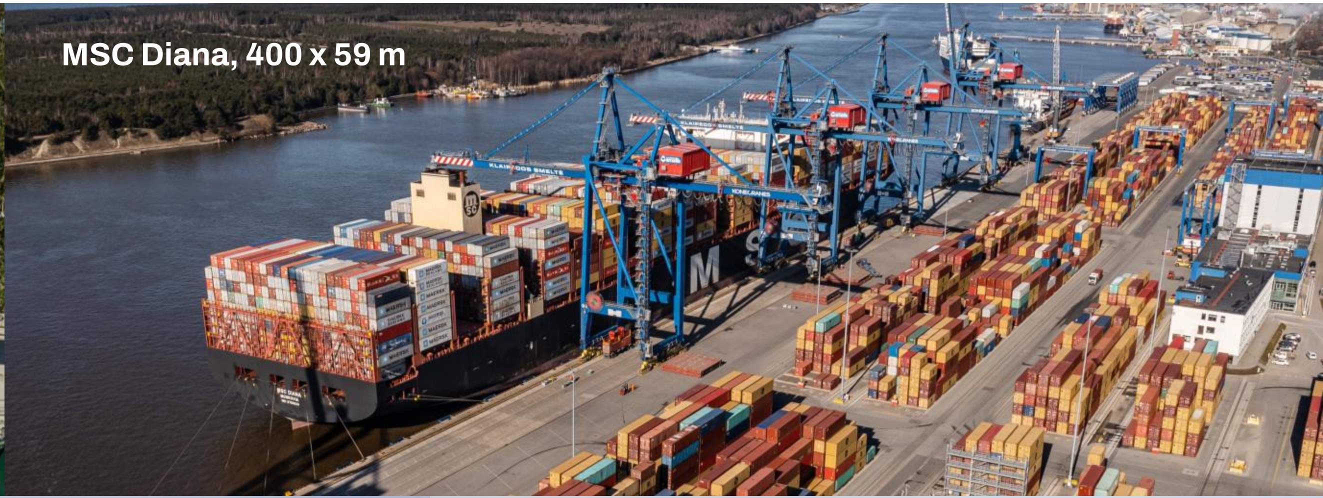
# SUITABLE FOR THE LARGEST VESSELS


Celebrity Eclipse, 317 x 37 m


MSC Diana, 400 x 59 m


MSC Ingy, 400 x 59 m


Aura & Luna Seaways, 230 x 32 m


Tanker Ridgebury Captain Drogin, 285 x 50 m

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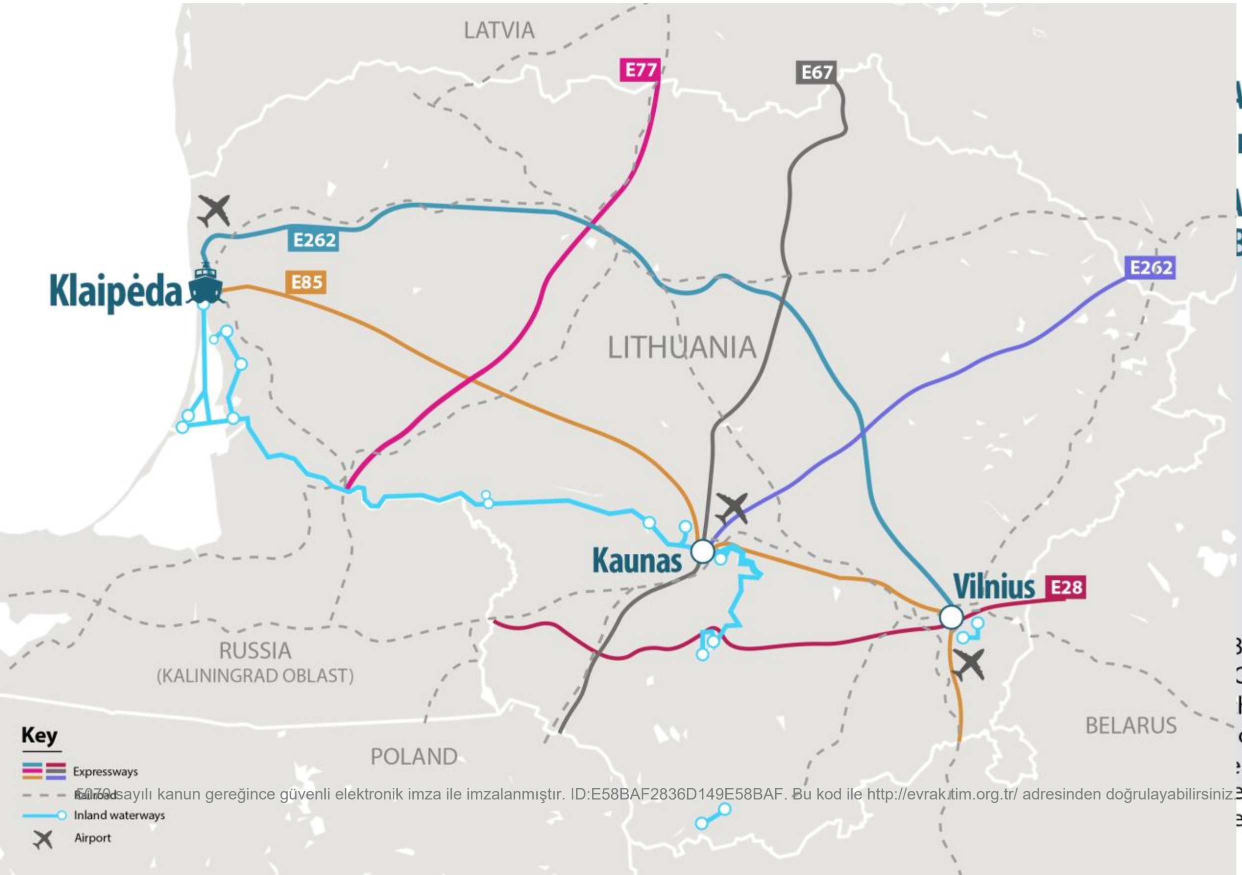
# HINTERLAND CONNECTIVITY

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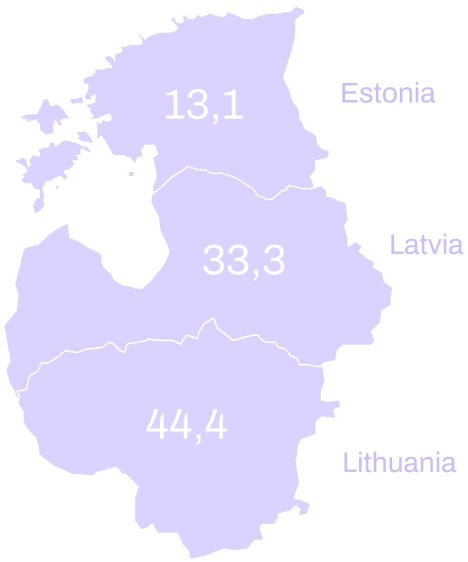
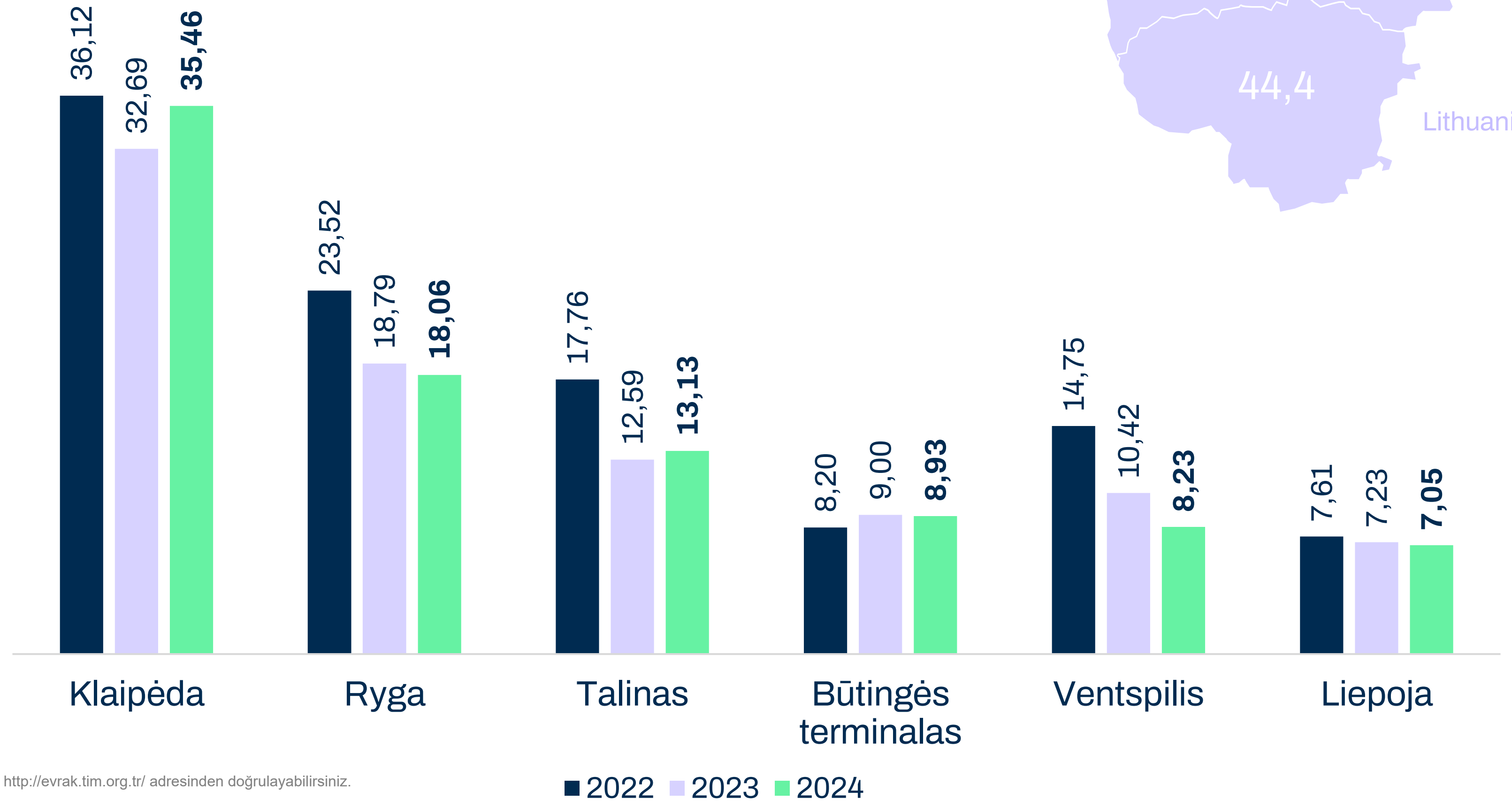
# THE LARGEST PORT IN THE BALTIC STATES

Total ports cargo volumes in the Baltic States, 2023




**39 %**

Market share, 2024



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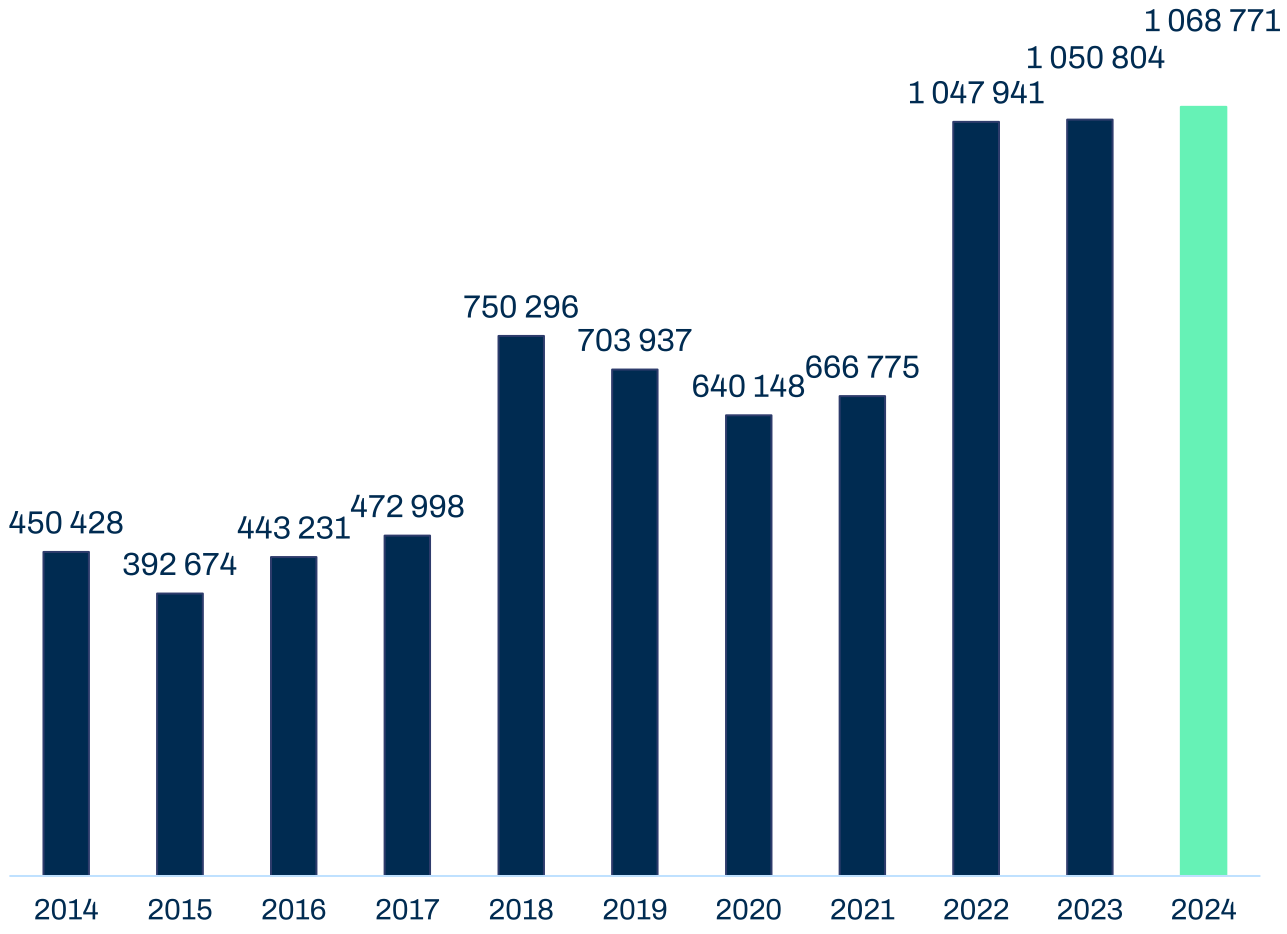
# CONTAINER VOLUMES (TEU)





**Vision** – an innovative hub for port services, maritime industry, and green energy

Traditional stevedoring

Ship building and repair

Present activities

+

Offshore wind hub

Electricity supply for ships

Green fuels production and handling

Future activities

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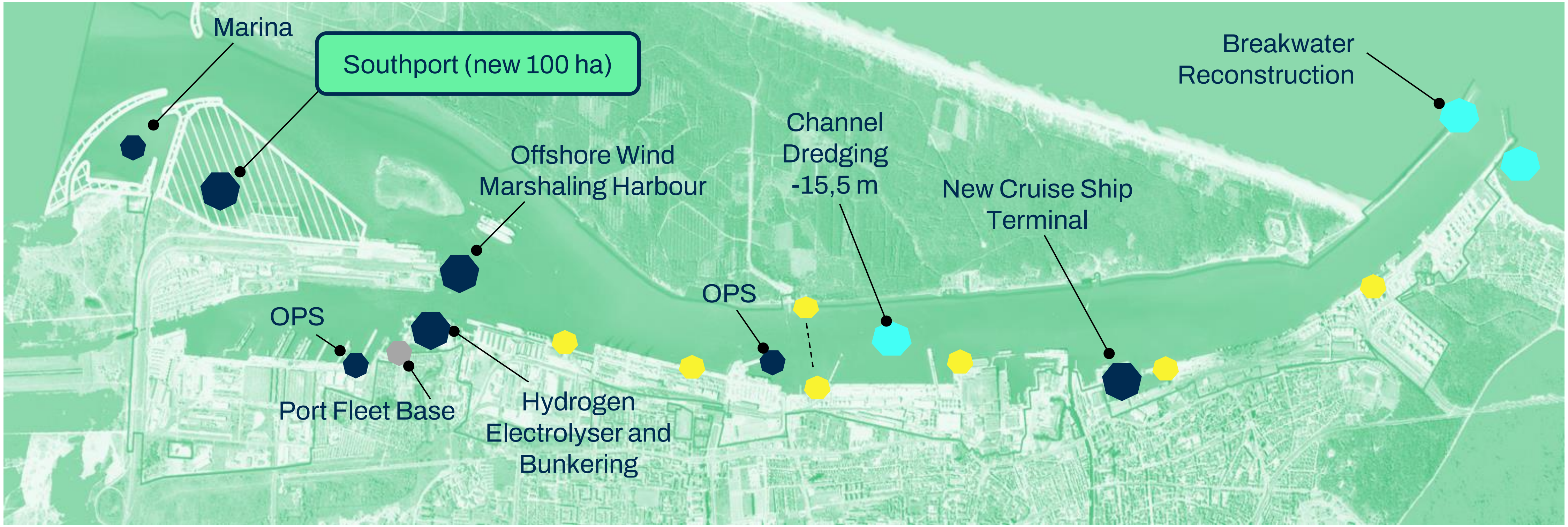
# MAJOR INVESTMENTS




Common use infrastructure

Quay reconstruction

New port territories

Objects for port operations

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# EXPANSION: THE SOUTHPORT

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# THE SOUTHPORT DEVELOPMENT PROJECT – VISION

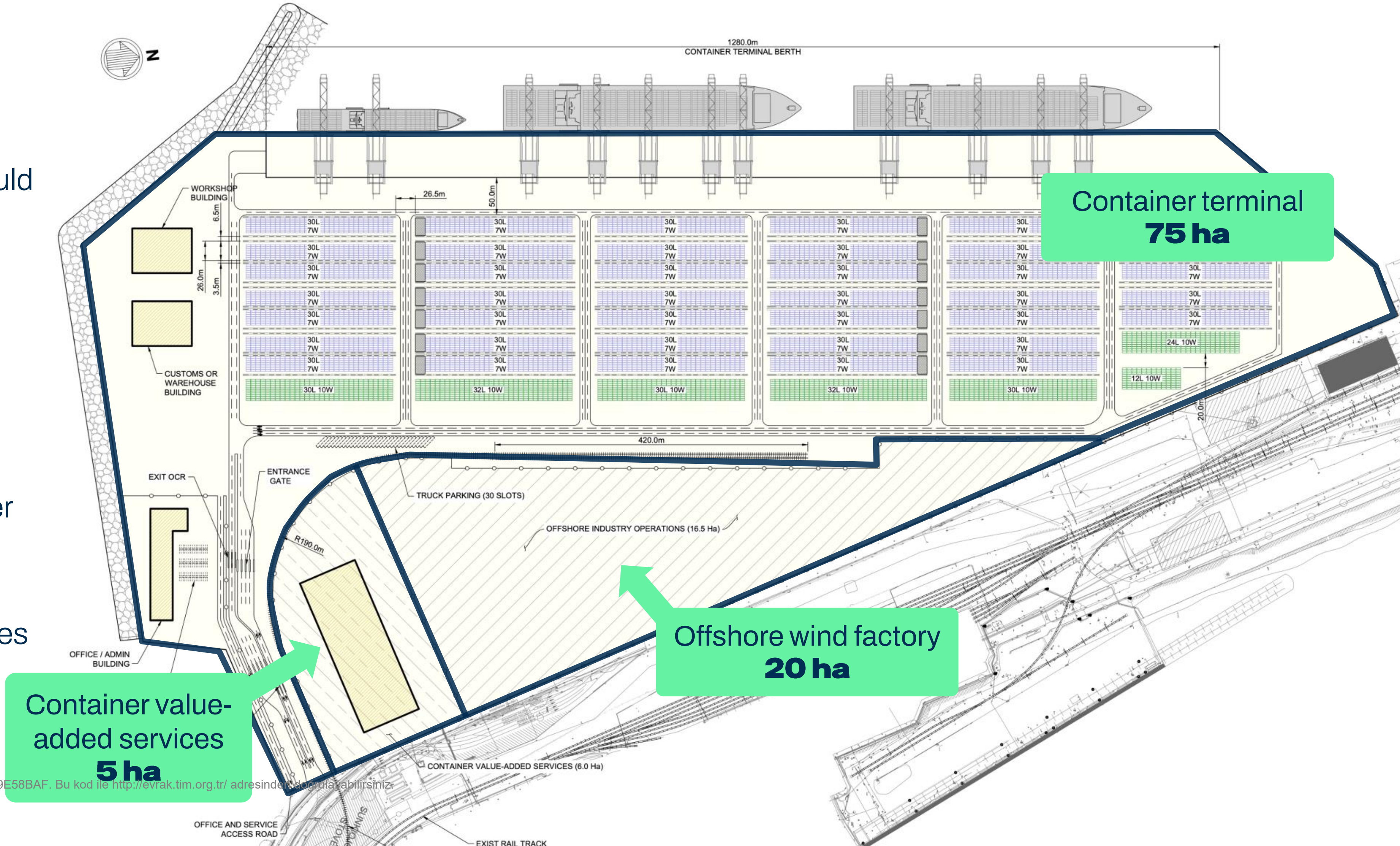
- The Southport Development Project represents the major development project in Klaipeda Port and should shape the positive development of the port in the next decades.
- The project feasibility study shows the potential for Southport to establish a new Baltic **container transhipment hub** for the largest container vessels that can enter the Baltic Sea, with a capacity of more than 2 million TEU.
- The project feasibility study shows strong potential to develop Southport as a hub for green maritime industries such as the **handling of green $H_2$** (or related $H_2$-carriers), **green shipbuilding/recycling** as well as production side for **offshore wind components** (adjacent to the new offshore wind terminal in Klaipeda Port).
- Klaipeda Port Authority invites private investors to be a part of the success story of the port and materialise these business opportunities at Southport within a fair and balanced risk-sharing **PPP framework**.
- The **market sounding process** is the chance for any interested private investor to contribute to the proper scoping and scaling of the business opportunities within the Klaipeda Southport project and to get involved in the project.

# THE SOUTHPORT DEVELOPMENT PROJECT – LAYOUT OPTION I

## Option 1: Large Container Terminal

The general layout of Southport would cover the following:

1. **1 large transhipment container terminal:**
    - Land area 75 ha
    - Berth of 1,280 meters
    - Water depth of 17.0 m.
2. **1 area of 5 ha for value-added activities** related to the container terminal.
3. **1 area of 20 ha for developing offshore industry** related activities (e. g. blade factory).

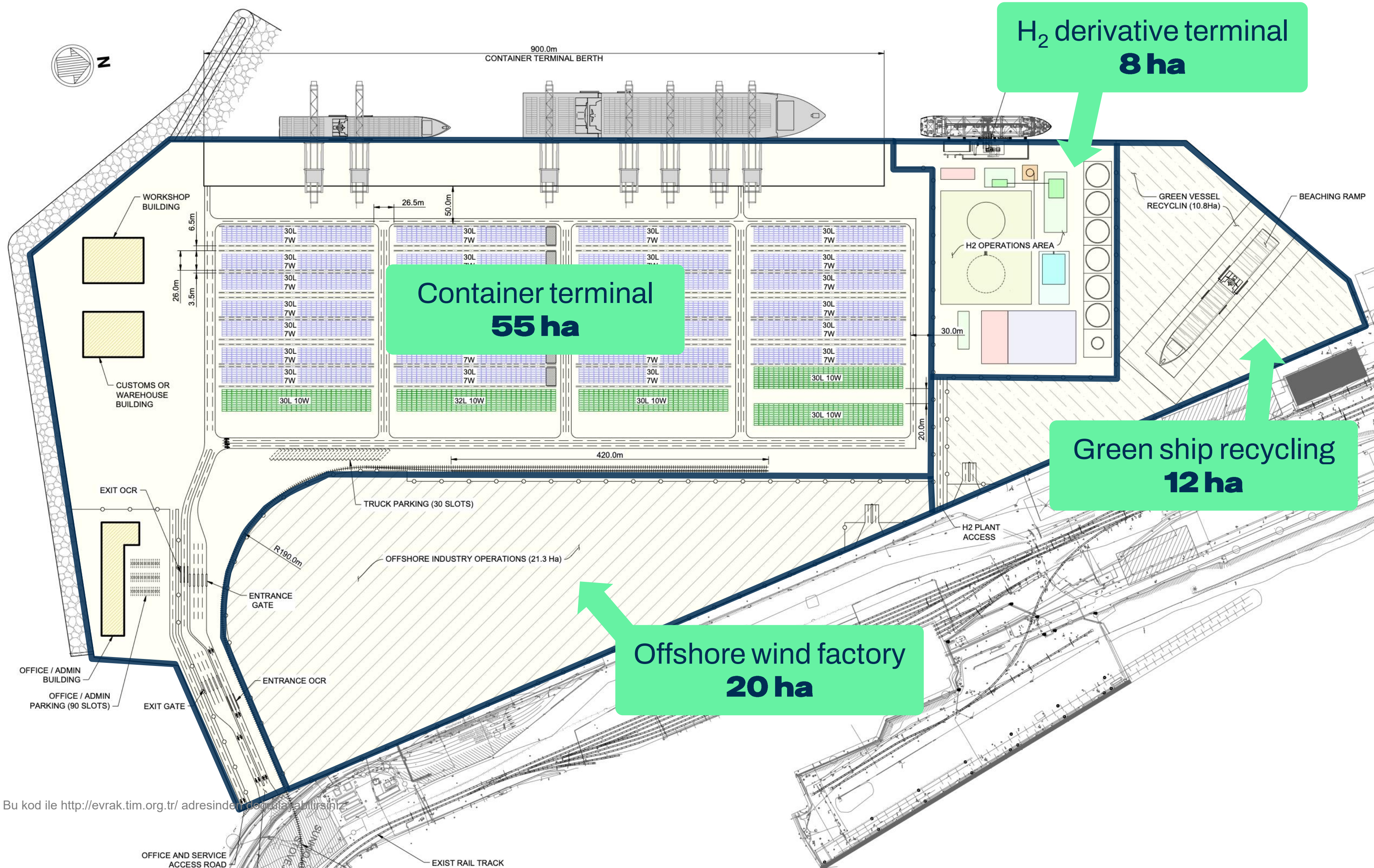


# THE SOUTHPORT DEVELOPMENT PROJECT – LAYOUT OPTION II

## Option 2: Mixed Terminal Layout

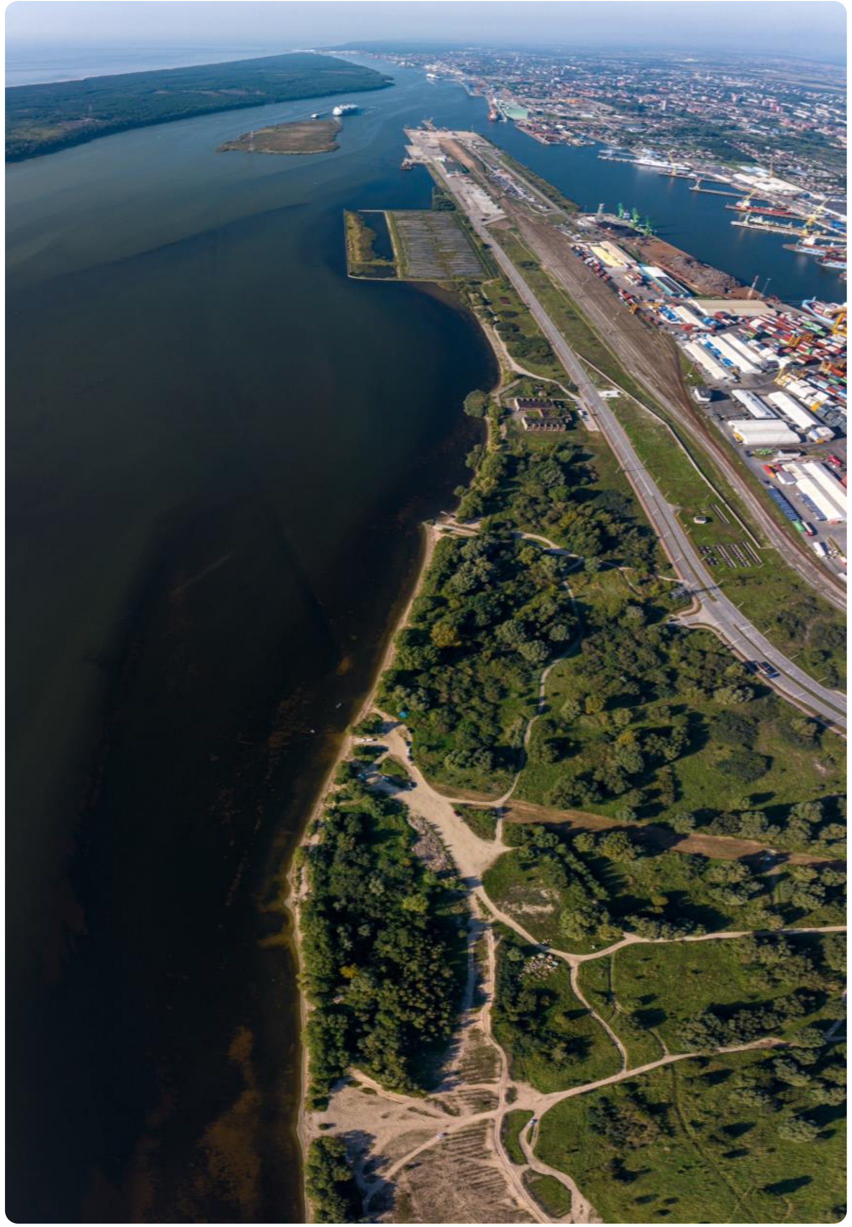
The general layout of Southport would cover the following:

1. **1 medium-sized container terminal:**
   - Land area 55 ha
   - Berth of 900 m
   - Water depth of 15.5 (future possibility up to 17.0)
2. **1 green shipyard / green ship recycling facility** over a 12 ha area and with a berth.
3. **1 green H2-terminal** in an 8 ha area with its own jetty.
4. **1 area of 25 ha for offshore industry** related activities (e. g. blade factory).



# THE SOUTHPORT DEVELOPMENT PROJECT – PRIVATE SECTOR INVOLVEMENT

- The core of the Southport Project is the construction and operation of a **new transhipment container terminal** and based on its size, placing other business opportunities around it.
- The Southport Project will be developed within a **PPP framework** considering a strong role for the private sector in the investment and operation of the port facilities.
- The private sector will profit from the generally strong and prospering economic environment, the favourable conditions of doing business and all the incentives to provided for investors and companies in Lithuania.
- The private sector involvement will be based on **long-term concession most likely under BOT** (build-operate-transfer model with a 30+ years concession period).
- The public sector, represented by the Klaipeda Port Authority, is ready to undertake major investments in the required infrastructure of the project, namely the required dredging work and the reclamation of land. Share of the public sector depends on the negotiation outcome with potential private investors and private sector intention to participate in the large business opportunities provided by the project.



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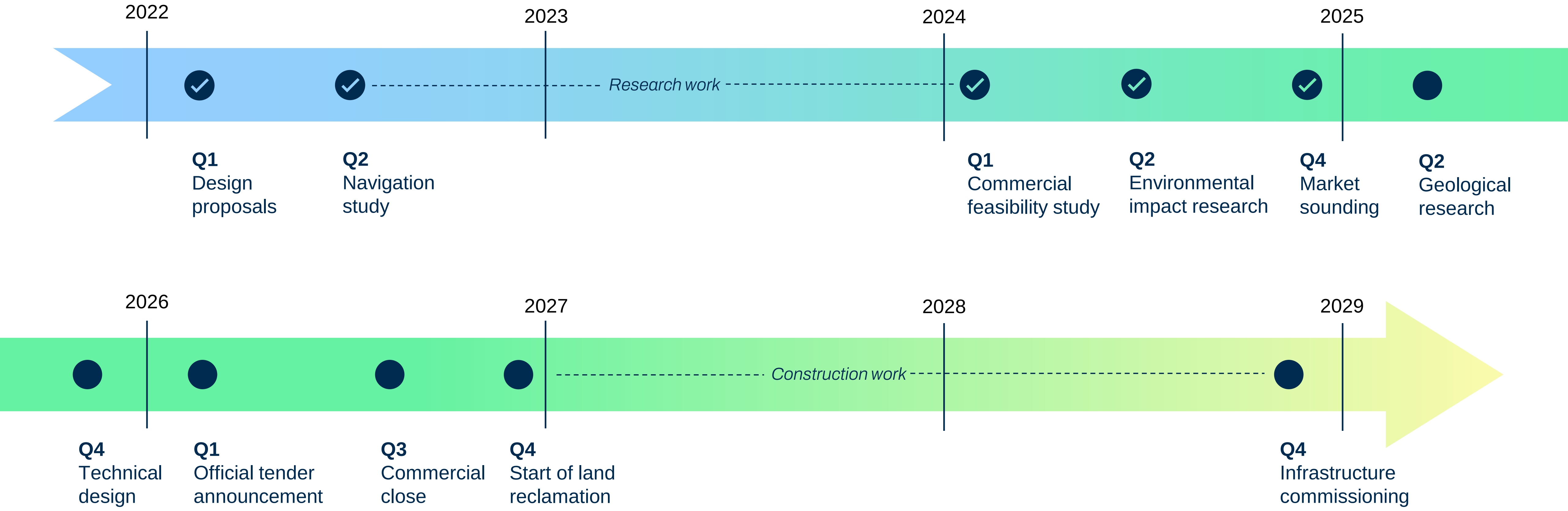
# THE SOUTHPORT DEVELOPMENT PROJECT –
## MILESTONE TIMELINE



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# ALWAYS WORKS


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