

Shortlisted companies invited to the delegation

industry	web
<p>manufacturing, construction and maintenance of machinery and power equipment, boilers plants. Long relations with Turkish markets. Looking for new projects</p>	<p>www.rafako.com.pl</p>
<p>tion or modernization of industrial facilities including large reinforced concrete silos and steel irious industrial steel and reinforced concrete constructions and industrial buildings, food industry , facilities for environmental protection, general contracting with a warranty on all the conducted earching parter and projects The area my company is interested in lies in our sphere of nce. We are not as recognized in the Turkish market as we are in the Greek sugar industry, e designed and constructed the majority of sugar refineries. We are looking for partners to h in the Turkish market and in other Asian markets in terms of design and construction of food ig plants (including in particular the sugar industry), sewage treatment plants and silos for ig industry, cement and energy sectors. We are looking for both investors and contractors.</p>	<p>www.chemadex.com.pl</p>
<p>plants retrofit and constructions installation. SO2 and NOx, technology and equipment. The scope mpany's operations also includes production of construction machinery, pressure vessels, heat ers, boiler pressure parts and measuring devices. The company also offers diagnostics of power nt, including an examination of elements of boilers, piping, fit Looking for turkish partner and h him the projects, mainly retrofit of exsisting power plants as well as participation in new lant constructions coal and/or natural gas fired. ZRE express its intention to identify a Turkish in joining forces enter the Turkish Power plant market, with modernization and retrofits as well as participate in construction of new power plant. In particular could offer* generator ations* SOxNOxreductions equipment installation* participation in "turnkey" projects - from hrough delivery, installation, installation of power plant coal and/or gas fired. In practical ice ZRE had the Turkish Partner(s)would dedicate the team of experts to work together with er to review revitalization needs of power plants (coal based) in Turkey and propose ations and modernization procedure as well as take part in implementation</p>	<p>www.zre.com.pl</p>
<p>Stock Exchange (WSE) listed. Leading Polish manufacturer and supplier of medium and high-switchgears and switching stations. The company has participated in the construction of nearly all nd CHP plants in Poland as well as numerous facilities abroad. Possible cooperations with partners. Entering in projects together with ZRE Katowice or seperately.</p>	<p>www.elbudowa.com.pl</p>

Turkey

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<p>The biggest, WSE listed insurer in Poland. PZU Capital Group operates in the property and personal insurance sector. On the Polish market, PZU SA enjoys the longest tradition, prides itself on the broadest experience and is the largest insurance company, both in terms of revenues, customer volume, branch network, as well as the number of employed or cooperating agents.<u>Searching new markets. Possible acquisitions.</u></p>	<p>www.pzu.pl</p>
<p>Export Credit Insurance Corporation (KUKE S.A.) provides insurance services to Polish entrepreneurs insuring export and domestic transactions of our clients facilitating safe trade in Poland and abroad by covering trade receivables arising from sales of goods and services with deferred payment. Also, as part of our insurance activities we issue bonds and guarantees. They are the only institution in Poland authorized to provide export insurance backed by the State Treasury and covering long-term export projects financed with credits exceeding two years.</p>	<p>www.kuke.com.pl</p>

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<p>manufacture high-quality basic and aluminosilicate refractory materials that make indispensable elements in furnaces and devices operated at high temperatures. Our offer is mainly aimed at the steel metallurgy, ferrous metallurgy, cement and lime industry, glass-making industry, foundry, as well as at other industries that operate high-temperature processes.</p> <p>We provide complex services to our customers that give consideration to technical advice in the selection of refractory ceramics and supervision over its installation, as well as servicing before and after the installation.</p> <p>We supply our products to customers across almost the entire world. We successfully cooperate with various large concerns. would like to meet with: producers and distributors of cement, lime, steel, iron, dry, copper, coke agents, engineering and design offices</p>	<p>www.ropczyce.com.pl</p>
<p>core conveyor belts, rubber compounds and other products based on rubber and PVC in mining, mineral or petrochemical industry and also in metallurgy, agriculture, building industry. Looking for trade partner. Considers</p> <p>establishment of JV and investments in Turkey. We would be grateful to have an opportunity to meet with representatives of following companies operating in mining, energy and conveyor belts industries:</p> <p>K (Türkiye Tas Komuru) - state-owned company, mining industry.</p> <p>L (Türkiye Komur İşletmesi Kurumu) - state-owned company, mining industry.</p> <p>AS (Elektrik Üretim AS) - state-owned company, mining and energy industry.</p> <p>İt Holding A. S. - private company, mining and energy industry.</p> <p>İdinc OZERLER A. S. Tüm Hakları Saklıdır, OZERBAND - manufacturer of steel cord conveyor belts.</p>	<p>www.conbelts.com</p>
<p>boxes / postal services the biggest independent nationwide postal service provider, owned by the Poczta Polska Capital Group, listed on the WSEExchange</p> <p>st (postal services) – system of mail boxes, used in a similar fashion to ATMs, where one can collect parcels at one's convenience, twenty four hours a day, seven days a week, they enter Turkey now, and we want to meet companies from 3 groups: (i) retail / supermarket chains (ii) petrol stations (iii) courier / logistics companies."</p> <p>Post would like to have meetings with the following companies: -Yurtici Kargo-MNG Kargo-Surat -Aras Kargo-Petrol Ofisi -BP -TotalTrendyol -GitiGidiyor -Limango -Hepsiburada</p>	<p>www.inpost.pl</p>

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<p>Selena Group is a globally-operating holding based on Polish capital which manufactures and distributes construction chemicals.</p> <p>The Group comprises 30 companies in Poland and abroad, including manufacturing plants on 3 continents. Selena runs orders in more than 70 markets globally. Selena Group's business activities involve all stages of product development: advanced research, production, distribution, sales and global marketing.</p> <p>Currently, Selena Group is one of the three largest manufacturers of polyurethane foam in the world and successfully competes with global corporations of long-term traditions in the international markets of construction chemicals. The Group employs about 1700 people worldwide.</p> <p>Products of Selena Group:</p> <p>Selena offers a broad range of products for professional contractors as well as DIY users. The Group's strategy involves primarily selling goods under its own brands. However, Selena is also open to cooperation with private label customers. Selena's offer comprises: polyurethane foams, silicones, acrylics, siliconised acrylics, rubber and other sealants, mounting adhesives, wood preservatives, wall preservatives, products for roof renovation, building tapes, products for exterior insulation of buildings, wood adhesives, upholstery adhesives, parquet adhesives, floor covering adhesives, screeds and self levelling compounds, parquet varnishes, primers, PU foam cleaners, foils</p> <p>http://www.selena.com/cms/?_page_id=155</p> <p>INTEREST in TURKEY:</p> <p>Selena is interested in meeting Turkish representatives from the widely understood construction sector, namely:</p> <ul style="list-style-type: none"> • Construction companies • Distributors of construction chemicals • Consolidated purchasing groups 	<p>www.selena.com</p>
<p>The Armatura Group is Poland's leading manufacturer in the sanitary fittings and heating industry. The member companies specialize in the manufacture of bathroom and kitchen faucets, aluminium radiators and a wide range of valves and ceramic sanitary ware. Armatura would like to have meetings with producers/ distributors of sanitary, water and gas fittings (faucets, valves, radiators) with aim:</p> <ul style="list-style-type: none"> - to include products of Armatura to distributors offers -to produce Armatura products by the Turkish producers 	<p>www.grupa-armatura.pl</p>

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<p>Syntea S.A. delivery system including training courses, certification, apprenticeships, internships, practical placements, and employment exchange activities allows us to guide our customers, i.e. natural persons, companies, institutions and organisations, through the entire education process, starting from analysing competence predispositions, delivering training courses, providing career advising services, organizing vocational practice, to finding and optimizing a job.</p> <p>During our activity we have already acquired over USD 35 mln for implementing local, national and international education projects; trained over 45 000 individuals and issued over 50 000 certificates. The company provides the following services which support the entire process of formal education competency and the "learning for life" strategy (Lifelong Learning):</p> <p>All our activities are focused on our main goal which is proving highly skilled and qualified personnel. We are distributing our products and services through the net of partners - SEP (Syntea Education Partners). Net includes over 100 public and commercial entities operating on the education, advising, and labour markets in Poland and abroad, especially in the East-Central Europe (Serbia, Bulgaria, Croatia, Romania and Georgia).</p> <p>Syntea is willing to meet with Turkish training companies/educational institutions which are delivering large scope of education services in field of vocational trainings (VCC standard) in order to present Syntea's educational solution (training materials, Certification Management System) to be implemented in Turkey market (within licence business model as first stage of cooperation and finally purchasing shares in such Turkish company by Syntea as s second stage of cooperation)</p>	<p>www.syntea.pl</p>

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urkey

Polonya İş ve Yatırım Semineri
25 Eylül 2013, İstanbul / TOBB Plaza-İstanbul

Company / Organization:

Field of Activity:

Name(s) of the Representative(s):

Title(s):

Phone :

Fax :

E-Mail :

B2B Meeting Requests:

- Katılım formunun İngilizce olarak doldurularak 20 Eylül Cuma gününe kadar DEİK'e (Dilek Tuna; dtuna@deik.org.tr, faks: 0212 339 5065) iletilmesi rica olunur.
- Toplantı dili İngilizcedir. Toplantıda Türkçe-İngilizce simultane tercüme olacaktır.

Program (Taslak)

09:00-09:30 Kayıt

09:30-10:15 Açılış Hitapları:

- ❖ Kemal Guleryuz, DEİK Türk-Polonya İş Konseyi Başkanı
- ❖ Kazimierz Marcinkiewicz, Polonya Eski Başbakanı
- ❖ Andrzej Arendarski - Polonya Ticaret Odası Başkanı

10:15-10:30 Kahve Arası

10:30-12:00 Sunumlar;

- ❖ Polonya'da Yabancı Yatırımlar

Iwona Haponik-Chojnacka, Direktör, Polonya Yatırım Ajansı (PAIIZ)

- ❖ Stratejik Yatırımlar için Pratik Öneriler

Tomasz Dabrowski, Yönetici Ortak, Dentons Polonya

- ❖ Kamu Yardımları ve Hukuksal Çerçeve

Michał Bernat PhD, Danışman, Dentons Polonya

- ❖ Sektörel Bakış

Agnieszka Zielińska, Mali İşler Direktörü, Deloitte Polonya

- ❖ Özel Ekonomik Bölgeler, Vergi Planlama Yapıları ve Optimizasyon

Adam Waclawczyk, Vergi Direktörü, Deloitte Polonya

- ❖ Polonya Ulusal Yatırım Programı

Agnieszka Zielińska, Mali İşler Direktörü, Deloitte Polonya

12:00-14:00 Öğle Yemeği ve İkili Görüşmeler